

Hello, this is Wayne Rivers at The Family Business Institute. Thanks for tuning in, as always please give us the benefit of your comments below, and we thank you for them.

This week I want to talk about sharpening your vision. It's going to be a very short blog, but I hope it will be thoughtprovoking as well. So, like many of you, I get a daily devotion from an organization, and some mornings it's okay. And some mornings it has lots of impact. And one came across my desk back in July that I thought was really impactful. And so just quickly here it goes.

The entire spectrum of color is always present in the light all around us. Rain doesn't create rainbows. Rain reveals the colors that are already present in the atmosphere. The color spectrum is usually hidden from our side and only revealed under special conditions. They provide us with moments of insight. And I won't read you the rest.

So, rain reveals the colors and special moments of insight. It struck me when I read that. That's why my peer group is so important to me. That's why having some group, every leader should have some group, whether it's WPO, or Vistage, or getting coaching, or joining a peer group, everybody should have some group that they can go to and okay, cry on the shoulders if necessary. But some group that like the rain, reveals the colors, gives you those special moments of insight. I know that basically, every good thing that's happened to FBI and to me in the last six years has been the result of being in a peer group. And I can't imagine, we were successful before the peer group, but we're far more successful with the peer group and we want to continue to be successful.

They provide those moments of insight, and accountability, which is another key factor that we would not have without it. So, they challenge our thinking. They cause us to question decisions that we've made or about to make. They cause us to think about why we do things in a certain way, and having that high-level coaching and assistance is just ... Well, I just can't say enough about it ultimately. So, an accountability group, a coach, whatever you want to call it has lots of purposes, but among those purposes, maybe the top purposes, they help you clarify your vision and sharpen your actions to be in alignment with that vision. I'd like to hear what you have to say in the comments below. Thank you.

This is Wayne Rivers at The Family Business Institute.